# PARTNERSHIP OPPORTUNITIES

MAY 31- JUNE 2, 2024

ATNO RANGE

ELIZABETH, NJ, U.S.A.

@latinotravelfest

### @latinoworldtravelers

# About the Latino Travel Fest

The of its kind travel conference dedicated to representing Latino travelers and content creators.

Launched virtually in 2021 attracting over 100 attendees.

2nd annual conference in 2022 increased Latino World Travelers community by

3rd annual conference, first in-person, held in Washington Heights, NYC

attracted

came from

70%

30%

16

Texas, Delaware, Florida, Maryland, California, Illinois, the Dominican Republic, Puerto Rico, Mexico, El Salvador, Spain, Portugal, the UK, and more!

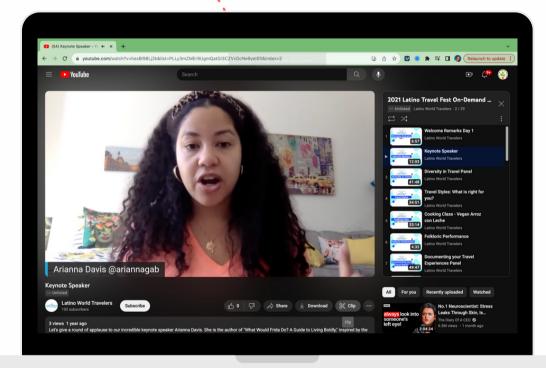
35%

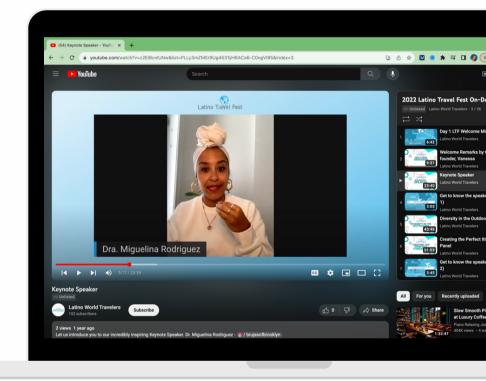
- of attendees from the local and surrounding tri-state area.
  - destinations both domestic and international, including:



# Latino Travel Fest Recaps



















## WASHINGTON HEIGHTS, NY **134** ATTENDEES



# **Attendee Demographics**



#### Travelers 134 total

- Creators 73
- Speakers 30
- Sponsors 8
- Vendors 12





- Room Nights 75
- Transportation \$2,500
- Food & Beverage \$10,600
- Local Shopping \$1,000



- Disabled 3
- LGBTQIA 24
- Age: 21- 65







Social Identity





- East Coast 102
- West Coast 13
- Europe 4
- Latin America 6
- Caribbean 9





















# Influential Thought-Leaders

#### Opening Keynote Speaker

Victoria Leandra **Travel Journalist** Audience: 45.5K



Erika Cruz Speaker & Coach Audience: 224.3K



Jonathan Calixto Multimedia Journalist



Audience: 46.4K

**Editorial Director** 



Hector Carvajal Don Carvajal Cafe Audience: 18.7k



Nina Zadeh Sidewalker Daily Audience: 87.7K



**Claudio Cabrera** The Athletic Audience: 8.7K



Jen Ruiz Jen on a Jet Plane Audience: 289.2K



Taima Ramsey Luxury Travel Blogger Audience: 30.1k



#### Closing Keynote Speaker

Alex Jimenez **Travel Fashion Girl** Audience: 217.7K



Gina Panozzo **GinaBears Blog** Audience: 20.4K

**Jose Burgos** Jet Set Jose Audience: 6.2K



**Stephanie Flor** Around The World Beauty Audience: 11.6K



Nikki Vargas Author & Travel Editor Audience: 62.1K

# Thought Provoking Sessions

## **Decolonizing Travel**

The World Of Wellness Travel

Writing a Travel Memoir



## **Traveling with Children**

Partnering with Brands Volunteer Travel



Combined audience reach

Social Media Reach

**Highest Reach of Reels** 

Impressions

**Content Interactions** 

Newsletter



97,566 8,784 269,162 15,203 1,230

<u>@latinoworldtravelers</u>

Did You Know?

# U.S. HISPANIC TRAVELERS SPENT \$113.9 BILLION

# ON DOMESTIC TRAVEL ACCORDING TO







# ¿Listo para el 2024?

## NEW JERSEY<sup>Learn</sup> more!

# **2024 Latino Travel Fest Schedule**



## **Creators Day**



## **Travelers Day**

- Press Conference
- Speed Networking
- Creator Workshops
- Welcome Reception

- Panels/Workshops
- Four Tracks
- Mercadito
- Afterparty

Gather, Grow & Galvanize.



## **Inspiration Day**

- Brunch
- Awards
- 2025 Announcement
- Local Activities



# 2024 Partnership Opportunities

If your goal is to access, engage and support the latine demographic determine your budget, select how you want to partner and lets get your brand in front of our growing community.

## Strategic Partner

You can sponsor the...

Entire Weekend One day Venue Build Your Package (See Next Slide)

In Exchange For...

100% Visibility4 All Access TicketsBrand Placement

## \$25,000+

## **Event Partner**

You can sponsor the...

Signature Event Track Workshop or Panel Build Your Package (See Next Slide)

In Exchange For...

50% Visibility 2 VIP 2 General Admission Tickets Brand Placement

## \$15,000+

## Familia De LTF

You can sponsor the...

Speaker Food & Beverage Transportation Announcement

In Exchange For ...

10% Visibility 1 General Admission Ticket Brand Placement

## \$5,000-

# Build Your Sponsorship Package

### MARKETING

#### Tier 1

- Main Stage
- 30 Content Creator Gifts
- Host a Speaker

#### Tier 2

- Breakout Sessions
- Branded Speaker Gift Bags
- 300 Branded Attendee Gift Bags

#### Tier 3

- Directional Signage
- Banners

## FESTIVAL ON-SITE

#### Tier 1

- Venue
- Transportation
- Audio & Visual

#### Tier 2

- Food & Beverage
- Decor /Staging
- Staff/Volunteer Shirts

#### Tier 3

- Baño Refresh Kits
- Gift Cards
- Branded Napkins



Our team has endless ideas for how you can build your sponsosorship package, inquire within.

#### Rosa Castillo Partnerships Director <u>partnerships@latinotravelfest.com</u>

### SIGNATURE EVENTS

#### Tier 1

- Creators Day
- Travelers Day
- Inspiration Day

#### Tier 2

- Welcome Reception
- Afterparty
- Awards Ceremony
- Brunch Food

#### Tier 3

- Brunch Mimosas
- Table Toppers

# Testimonials

It's great to have attended a travel conference where I felt seen. Finally, we have a way for Latino travelers to convene and share. The happy hour was fun and a great kick-off to the event. The venue overall was conveniently located in a predominantly Latino neighborhood. The event achieved its purpose and I look forward to participating in future years.

# $\star \star \star \star \star \star$

### Our community is fired up for Latino Travel Fest 2024!

-Flavia C.

Absolutely loved meeting like-minded explorers who have struggled with the guilt of traveling and are breaking through the noise to acknowledge that we deserve these beautiful experiences in travel! I'm excited to come back again next year! Thank you for creating this space for us.

-Yenelsa D.



I'm so glad I attended the Latino Travel Fest. Why you might ask? First and foremost - when do you ever get to be in a community with other Latinx who love to travel? I know I usually don't. It's still so new to our community and many times I feel like I can't even talk about my travels to friends and family. I loved being able to be around others who I instantly connected with and who were also traveling the world.

-Josê B

Overall, the Latino Travel Fest was an unforgettable experience that left me feeling inspired and empowered to continue exploring the world. I'm already looking forward to attending next year's event and seeing what new adventures and connections await! Thank you, Vanessa, and thank you to everyone who made it possible!

-Carlos M.

# Meet the Team





Vanessa Fondeur-Adams Newark, NJ Founder/Logistics Audience: 2.9K

**Zoe Moore** Smyrna, Georgia **Event Production** Audience: 10K



**Rosa Castillo** Jersey City, NJ **Partnerships Director** Audience: 17.4K





Blanca Ibarra Austin, TX Speaker/Talent Liason Audience: 1K



Brenda Mejía San Juan, Puerto Rico Volunteers Manager Audience: 9.5K



Lymarie Maymi Arecibo, Puerto Rico Hospitality Audience: 1.9K



San Juan, Puerto Rico Marketing Director Audience: 31K



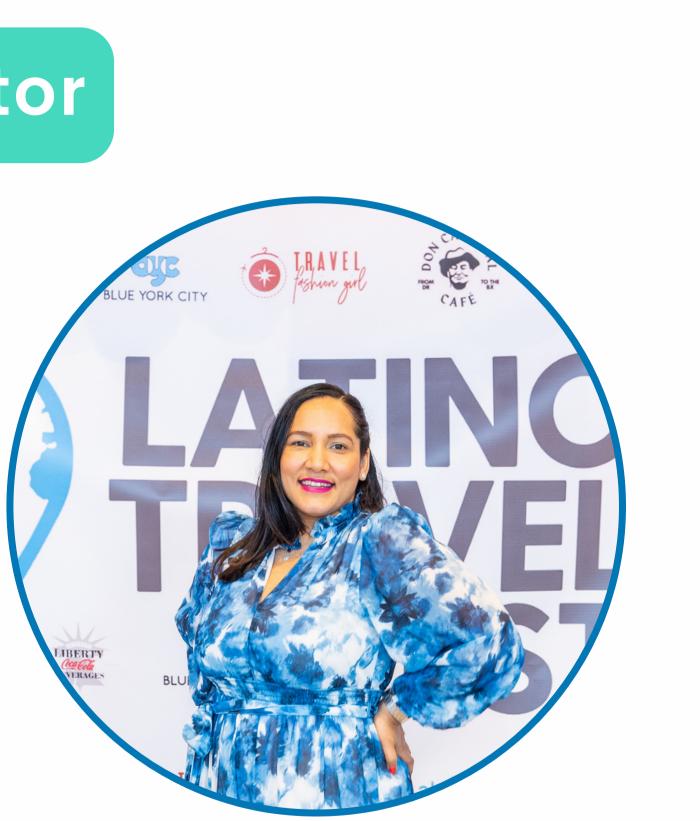
**Maribel Monsalve** Fort Lauderdale, Florida Grants/Marketing Audience: 6.2K



Mireille Fondeur Margate, FL Social Media Manager Audience: 900

# Meet the Creator

- Vibrant and soul-centered entrepreneur
- Immigrated at 17yrs old from the Dominican Republic
- Studied abroad and caught the travel bug
- High school educator for 14+ years in NYC
- Founder of the Latino World Travelers community
- Believes in the importance of travel wholeheartedly
- Provides access to resources and opportunities
- Advocates for representation in the travel industry
- Her mission is to ignite her passion for travel in others and spark their curiosity



### Vanessa Fondeur-Adams

# **Crear Recuerdos**



# **Contact Us**





## Let's pave the way together. Join Our Latino Travel Fest Familia!

Contact Rosa Castillo, Partnerships Director

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(201) 753-2134

<u>www.latinotravelfest.com</u>

www.latinoworldtravelers.com

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